

Northern Ohio Business Brokers Association
(NOBBA)



Business Broker/Intermediary Membership Application

Name: _____ Firm: _____
Firm Address: _____
Phone: _____ Cell: _____
Email: _____
Are you the Owner of the Firm? Yes _____ No _____
My Firm is: Franchised _____ Independent _____ Chain Unit _____
Are you a licensed Real Estate Agent? Yes _____ No _____
Are you an IBBA Member? Yes _____ No _____
Are you an OBBA Member? Yes _____ No _____

Industry Focus, Experience or Specialty (example, restaurant, service, manufacturing, etc.)

Active Professional Memberships (example IBBA, OBBA, M&A Source, etc.)

Any Additional Information:

PROFESSIONAL BUSINESS REVIEW:

Is your present occupation business brokerage? Yes _____ No _____
How long has this been your principal occupation? _____
What approximate percentage of your overall production is related to real estate? _____
Have you participated in a business ownership transfer transaction where real estate is not involved? Yes _____ No _____
What approximate percentage of your overall production is related to strictly business brokerage or M&A? _____
Do you carry a Professional Liability Errors & Omissions Insurance for Business Only sale transactions? Yes _____ No _____
(please note, Real Estate E&O Insurance is entirely different from Business Brokerage E&O Professional Liability policy)

Please indicate your current Business Brokerage/Mergers & Acquisitions Certifications

☐ Certified Business Intermediary (CBI through IBBA)
☐ Merger & Acquisition Master Intermediary (M&AMI through M&A Source)
☐ Certified Exit Planning Advisor (CEPA through Exit Planning Institute or BEI)
☐ Certified Merger & Acquisition Advisor (CM&AA through Alliance of Mergers & Acq. Advisors)
☐ Certified Valuation Analyst (CVA through NACVA)
☐ Certified Machinery Equipment Appraisal (CMEA)
☐ Certified Public Accountant (through AICPA)
☐ Certified Commercial Investment Member (CCIM through CCIM Institute)
☐ Board Certified Intermediary (BCI)
Others (Please List) _____

We are interested in a corporate membership at a discounted rate. Please add the following names to our NOBBA membership:

Name	Title	Direct Phone	Email

Member Dues:

Business Broker/Intermediary Primary membership * \$150.00 annual
Additional Memberships within the same company \$100.00 annually

*\$25.00 discount for Primary membership for members of Ohio Business Brokers Association (OBBA)

Are you interested in sponsoring the association Yes _____ No _____

Mail to: Northern Ohio Business Brokers Association, c/o Bill White, Jr., 56 Milford Dr., Suite 203,
Hudson, OH 44236 or email to b.whitejr@murphybusiness.com